

CALLED MEETING AGENDA  
SALUDA COUNTY COUNCIL  
MONDAY, OCTOBER 20, 2025 AT 5:00PM  
COUNCIL CHAMBERS, SALUDA COUNTY ADMINISTRATION BUILDING  
400 WEST HIGHLAND STREET, SALUDA, SOUTH CAROLINA

**Please note the council meetings are open to the public. Access to the live video is available when the meeting begins by going to the County's Facebook page (Saluda County, SC Government).**

- A. Call to Order Chairman Jim Moore
- B. Invocation Councilman Frank Daniel
- C. Pledge of Allegiance
- D. Approval of the Agenda
- E. Public Comments
- F. **New Business**
  - Request to Award Bid for Fire Tanker/Pumper
- G. Adjournment

## SALUDA COUNTY COUNCIL

### AGENDA REQUEST FORM

Complete the form below and return to [r.turner@saludacounty.sc.gov](mailto:r.turner@saludacounty.sc.gov) or deliver to Clerk to Council, 400 W. Highland Street, Saluda, SC 29138 at least 10 days prior to the meeting date. (Example: Council Meeting on Monday, March 11, 2019, this form along with all other documentation needs to be received or delivered by 12 Noon on Friday March 1, 2019. Request received after 12 Noon will be placed on the following month's agenda). For emergency requests after the deadline, contact the Clerk to Council at the above email address for the request to be forwarded to the Council Chairman for approval.

DATE: \_\_\_\_\_ October 13, 2025 \_\_\_\_\_

NAME: \_\_\_\_\_ Mark Lybrand \_\_\_\_\_

DEPARTMENT OR ORGANIZATION: \_\_\_\_\_ Fire Service \_\_\_\_\_

COUNTY COUNCIL MEETING DATE FOR REQUEST TO BE HEARD: \_\_\_\_\_ October 20<sup>th</sup> \_\_\_\_\_  
(Meetings are the second Monday of each month at 6:00 p.m. with the exception of December)

NAME OF PRESENTER AT THE COUNCIL MEETING: \_\_\_\_\_ Mark Lybrand and Austin Rogers \_\_\_\_\_

SUBJECT OF REQUEST: \_\_\_\_\_ Purchase of Fire Tanker / Pumper \_\_\_\_\_

PROVIDE AN EXPLANATION AND ALL INFORMATION OF THE REQUEST IN THIS SECTION FOR COUNCIL'S CONSIDERATION.  
(IF NEEDED, USE AN ADDITIONAL SHEET AND ATTACH ALL OTHER DOCUMENTATION, QUOTES, ETC. NEEDED FOR THE REQUEST ALONG WITH THIS FORM).

\_\_\_\_\_ Bids were issued at Councils request for a 3000 Gallon / 1500 GPM Poly Tanker water supply apparatus.

\_\_\_\_\_ Submissions were due on September 25, 2025 and three bids were received and reviewed. \_\_\_\_\_

Funding (Include total amount of funding requested and accounts, if known): \_\_\_\_\_ \$599,846.25 \_\_\_\_\_

\_\_\_\_\_ Fire Board Millage Account Balance \$686,704 \_\_\_\_\_

## Fire Tanker/Pumper

[illegible]

## **Saluda County Tanker Fire Apparatus Bid Review**

This review will explain the differences in three different bids involving the same truck for an approved specification sent out by Saluda County for a new Tanker Fire Apparatus.

### **Lesslie Welding and Fabrication – Rock Hill, South Carolina**

This bid met the **entire** specification along with the chassis specifications as published by Saluda County. In addition, this company will build this fire apparatus in Rock Hill, South Carolina and is currently who we use for much of our repair and preventive maintenance, along with pump testing of the current apparatus fleet. This apparatus will be equipped with all poly body and a full lifetime warranty.

### **Spartan Fire & Emergency Apparatus – Wellford, South Carolina**

This bid did not meet the entire specification as published by Saluda County. This company bid an alternate chassis (Freightliner) than the one that was specified which will be a large part of the bid difference. Research was completed on several commercial chassis before this bid, and the Kenworth chassis was picked based on current market information and delivery dependance, along with applicable maintenance and company warranty inclusion/repair history. In addition, this company will not provide a full poly tank/body build as specified. The lower compartmentation on both sides will be fabricated out of aluminum which differs from the published specification. Also, this bid failed to comply with **12** of the **212** items in the published specification. Some of these items include:

- Front bumper will not be built as specified and will reduce room for equipment storage
- Lower perimeter lights and one siren speaker not supplied for the Emergency Warning package
- No thermal protection device for the pump will be supplied
- Only one 2.5" discharge on the driver's side versus two as specified
- Compartments and shelving configurations/sizes do not meet the specifications
- No rub rail as specified for the apparatus

If awarded this contract, this fire apparatus will be built by Pierce Manufacturing in Bradenton, Florida.

**Williams Fire Apparatus – Ashland, Alabama**

This bid did not meet the entire specification as published by Saluda County. Although this company provides a Kenworth chassis, only one page of chassis specification information was offered to ensure the published chassis specification was met. There is no way of knowing if all chassis items were included in this bid. In addition, this company will not provide a full poly tank/body build as specified. There are no high side compartments on the driver's side of the apparatus. Also, the lower compartmentation on both sides will be fabricated out of aluminum which differs from the published specification. This bid failed to comply with **41** of the **212** items in the published specification. Some of these items include:

- The front bumper will not be provided as specified and will reduce room for equipment storage and a preconnected discharge
- No tow plate assembly will be provided as specified and could hinder future towing situations
- No cab center console will be provided as specified
- The master battery disconnect switch will not be provided in the location as specified for the driver of the apparatus
- No backup camera as will be provided as specified
- Main chassis lightbar is much smaller than specified and will not have the strong emergency light responding effect
- Pump pressure governor different than specified
- No emergency air horn button on pump panel within reach of operator, requiring the operator to enter the cab to blow the air horns in the event of an on-scene emergency or evacuation
- Tank level displays for truck perimeter are different than specified
- No pump panel right side 2.5" suction will be provided
- Lower perimeter lights and one siren speaker not supplied for the Emergency Warning package
- No thermal protection device for the pump will be provided
- Mounting of the tank and body not as specified
- Direct tank fill sizes on rear of poly tank are not as specified
- Water dump controls are not provided as specified
- No ladder will be used to access hosebed on top of tank, only steps

- Compartments and shelving configurations/sizes do not meet the specifications
- No dump tank storage/quick lift will be provided on passenger side of truck
- Fender storage will not be supplied as specified
- All scene lighting around the apparatus other than the brow light will be a different brand than was specified
- No rub rail as specified for the apparatus

If awarded this contract, this fire apparatus will be built by Fouts Fire, Inc. in Milledgeville, Georgia.

This document is being provided to show the reasons why there are differences in the total bid prices. Only one manufacturer complied with the published specifications in totality. The other manufacturers seem to be using their affiliated program or budget trucks that are considered in the fire apparatus industry to only meet the minimum standards and will not provide a fully custom-built fire apparatus as our published specifications recognize. The published specifications that were put out to bid were done so with the safety, longevity, and serviceability of our membership in mind, along with premier service to our citizens. This truck will deliver water when needed and provide the necessary equipment for fire attacks to help the fire department to be prepared for almost any incident.